

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of February 24, 2009**

ITEM # 11

**ITEM TITLE:**

Consider Approval to Award Bid No. 08-09/17, CISCO SmartNet Maintenance Contract – District-Wide, to Future Computing Solutions, in the Amount of \$317,280.08

**SPECIFIC BOARD ACTION REQUESTED:**

Approval is requested to award Bid. No. 08-09/17 for a CISCO SmartNet Maintenance Contract – District-Wide to Future Computing Solutions, in the amount of \$317,280.08.

**ITEM SUMMARY:**

A formal bid was conducted to Certified CISCO Partners for the provision of Cisco SmartNet hardware maintenance and software upgrades for District network equipment for a period not to exceed three years. The maintenance contract will cover 95 of the District's CISCO switches and network devices that are due for maintenance contract renewal. A public bid opening was held on January 27, 2009. The District received ten bids, as follows:

<b>VENDOR</b>	<b>LOCATION</b>	<b>BID AMOUNT</b>
Future Computing Solutions	Alameda, CA	\$317,280.08
AT&T Data Comm.	San Ramon, CA	\$318,216.23
ComputerLand	San Jose, CA	\$322,787.60
Nexus	Pleasanton, CA	\$337,771.91
Adeara	Campbell, CA	\$347,955.90
Extrateam	Pleasanton, CA	\$353,069.44
Netxperts, Inc.	San Ramon, CA	\$371,656.69
Layer Zoom	West Covina, CA	\$371,715.00
Hewlett Parkard Company	Roseville, CA	\$390,783.34
Chussy International	San Ramon, CA	\$551,982.00

It is recommended that the maintenance contract be awarded to the lowest responsive, responsible bidder, Future Computing Solutions, in the amount of \$317,280.08.

**BACKGROUND/ANALYSIS:**

Peralta's network infrastructure consists of CISCO network equipment. This infrastructure was funded through Measure E and enables Peralta to provide network services such as distance learning, video conferencing, IP telephony, high speed access to enterprise data, etc. SmartNet maintenance provides for technical support and the ability to download all software updates (revisions) for the CISCO equipment. If there is a problem with the equipment, Cisco will replace part or all of the unit.

**ALTERNATIVES/OPTIONS:**

Not applicable.

**EVALUATION AND RECOMMENDED ACTION:**

Approval is recommended to award Bid. No. 08-09/17 for a CISCO SmartNet Maintenance Contract – District-Wide to Future Computing Solutions, in the amount of \$317,280.08.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):**

~~Measure A~~, as approved by the voters in Peralta's constituency and authorized under ~~Resolution 05/06-45, Exhibit A-1, District-Wide Projects, "Technological infrastructure for distance learning."~~ *General Funds*

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES \_\_\_\_\_ NO   X  

**COMMENTS:**

No additional comments.

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?**

Vice Chancellor Ikharo

**DID A BOARD STANDING COMMITTEE RECOMMEND THE ITEM?** YES \_\_\_\_\_ NO   X  

**IF "YES", PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.**

**PLEASE ACQUIRE SIGNATURES IN THIS ORDER:**

**DOCUMENT PREPARED BY:**

Prepared by: Sadiq B. Ikharo Date: 2/19/09  
Dr. Sadiq B. Ikharo *Signed by CR*  
Vice Chancellor of General Services

**DOCUMENT PRESENTED BY:**

Sadiq B. Ikharo Date: 2/19/09  
Dr. Sadiq B. Ikharo *Signed by CR*  
Vice Chancellor of General Services

**FINANCE DEPARTMENT REVIEW**

Finance review required  Finance review *not* required

If Finance review is required, determination is:  Approved  Not Approved

If not approved, please give reason: \_\_\_\_\_

Signature: Thomas Smith Date: 2/19/09  
Thomas Smith *Signed by CR*  
Vice Chancellor for Finance and Administration

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

Legal review required  Legal review *not* required

If Legal review is required, determination is:  Approved  Not Approved

Signature: Thuy T. Nguyen Date: 2/19/09  
Thuy T. Nguyen, General Counsel *Signed by CR*

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda  Not Approved, but Place on Agenda

Signature: Elihu Harris Date: 2/19/09  
Elihu Harris, Chancellor *Signed by CR*

