

PERALTA COMMUNITY COLLEGE DISTRICT
Board of Trustees Agenda Report
For the Trustee Meeting Date of March 24, 2009

ITEM # 11

ITEM TITLE: Cisco SmartNet Contract

SPECIFIC BOARD ACTION REQUESTED: Approval to Award Bid No. 08-09/17, Cisco SmartNet Contract – District-Wide to Future Computing Solutions in the amount of \$317,280.08

ITEM SUMMARY: A formal bid was conducted for the provision of Cisco SmartNet contracts providing support and upgrade access for District network equipment due for SmartNet renewal, for a period not to exceed three years. The formal bid was conducted with a public bid opening held on January 27, 2009. The District received 10 formal bids, and recommends that a maintenance contract be award to the lowest responsive, responsible bidder; Future Computing Solutions, in the amount of \$317,280.08.

BACKGROUND/ANALYSIS: Peralta's Cisco network infrastructure, originally funded through Measure E, enables Peralta to provide and expand network services such as distance learning, video conferencing, VoIP, high speed access to enterprise data, etc. SmartNet contracts provide equipment replacement, access to technical expertise, and the ability to download all software updates (revisions) for technology upgrades to support key educational initiatives such as smart classrooms and distance education. SmartNet is critical to current Student Access and Success services, such as registration and enrollment, Library online catalogs and online database subscriptions, classroom and lab access to intranets and internet, access to wireless.

A formal bid was conducted for Certified Cisco Partners to supply SmartNet contract renewals for 95 of the District's Cisco switches and network devices. The District received ten bids as follow:

Vendor and Location	Bid Amount
Future Computing Solutions, Alameda, CA	\$317,280.08
AT&T Data Comm., San Ramon, CA	\$318,216.23
ComputerLand, San Jose, CA	\$322,787.60
Nexus, Pleasanton, CA	\$337,771.91
Adeara, Campbell, CA	\$347,955.90
Extrateam, Pleasanton, CA	\$353,069.44
Netxperts Inc., San Ramon, CA	\$371,656.69
Layer Zoom, West Covina, CA	\$371,715.00
Hewlett Packard Company, Roseville, CA	\$390,783.34
Chussy International, San Ramon, CA	\$551,982.00

Future Computing Solutions is a certified Cisco partner and provided the lowest, responsive, responsible bid.

ALTERNATIVES/OPTIONS:

None.

EVALUATION AND RECOMMENDED ACTION:

Recommend awarding a Contract and Purchase Order for the SmartNet Contract to the lowest responsive, responsible bidder; Future Computing Solutions, in the amount of \$317,280.08.

SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):

Measure A, as approved by the voters in Peralta's constituency and authorized under Resolution 05/06-45, Exhibit A-1 District-Wide Projects, Technological Infrastructure for Distance Learning *and other delineated projects under Measure A.*

TN

OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):

YES (Information Technology) NO

COMMENTS: NONE

WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING? VICE CHANCELLOR IKHARO

DID A BOARD STANDING COMMITTEE RECOMMEND THE ITEM? YES NO

IF "YES", PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.

PLEASE ACQUIRE SIGNATURES IN THIS ORDER:

DOCUMENT PREPARED BY:

Prepared by: _____ Date: _____
 SADIQ B. IKHARO, VICE CHANCELLOR OF GENERAL SERVICES

DOCUMENT PRESENTED BY:

Prepared by: _____ Date: _____
 SADIQ B. IKHARO, VICE CHANCELLOR OF GENERAL SERVICES

FINANCE DEPARTMENT REVIEW

Finance review required Finance review *not* required

If Finance review is required, determination is: Approved Not Approved

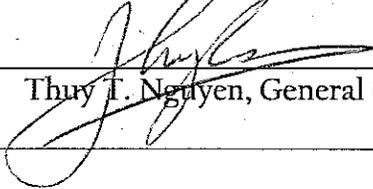
If not approved, please give reason: _____

Signature: Thomas Smith Date: 3/19/09
 Thomas Smith, Vice Chancellor for Finance and Administration

GENERAL COUNSEL (Legality and Format/adherence to Education Codes):

Legal review required Legal review *not* required

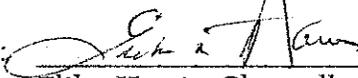
If Legal review is required, determination is: Approved Not Approved

Signature: 
Thuy T. Nguyen, General Counsel

Date: 3/18/09

CHANCELLOR'S OFFICE APPROVAL

Approved, and Place on Agenda Not Approved, but Place on Agenda

Signature: 
Elihu Harris, Chancellor

Date: 3/18/09