

**PERALTA COMMUNITY COLLEGE DISTRICT
Board of Trustees Agenda Report
For the Trustee Meeting Date of January 12, 2010**

ITEM # 12

ITEM TITLE:

Consider Approval to Award Bid No. 09-10/11, Network Equipment and Software for College of Alameda, to ComputerLand of Silicon Valley

SPECIFIC BOARD ACTION REQUESTED:

Approval to Award Bid No. 09-10/11, Network Equipment and Software for College of Alameda, to ComputerLand of Silicon Valley, in the amount of \$107,052.75.

ITEM SUMMARY:

Approval is requested to award Bid No. 09-10/11, Network Equipment and Software for College of Alameda, to ComputerLand of Silicon Valley, in the amount of \$107,042.75. By purchasing the network equipment and software, College of Alameda will be "virtualizing" its servers and will be able to consolidate nineteen servers that are beyond end-of-life into four servers. This will reduce COA's server energy consumption by a factor of five and will propel the institution towards a "greener" campus. Additionally, the new storage and networking hardware will increase the reliability of IT services to students, faculty, and staff allowing for data redundancy and real-time swapping while maintaining concurrent access and seamless processing in the event of system problems. The purchase of this equipment will allow COA to strengthen the delivery of learning resources and basic skills services to students who typically are the most educationally and economically challenged. It is anticipated that these enhanced services and software acquisitions will facilitate an increase in student persistence, retention, and completion rates, and is in keeping with the evolution of improved hardware and software applications currently available and being used in many educational and business enterprises.

A formal bid (Bid No. 09-10/11) was conducted for the Network Equipment and Software for the College of Alameda. The District had designated special brand name equipment that would work with the existing College and District equipment. Vendors were not allowed to substitute any equipment specified. Bids were due on December 1, 2009. A total of two bids were received, as follows:

Vendor and Location	Bid Amount
ComputerLand, San Jose, CA	\$107,052.75
FusionStorm, San Francisco, CA	\$108,564.18

It is recommended that a purchase order be issued to the lowest, responsive and responsible bidder, ComputerLand of Silicon Valley, in the amount of \$107,052.75.

BACKGROUND/ANALYSIS:

The District conducted a formal bid for this project and publically advertized it in four newspapers of general circulation and ethnic publications reflecting the diversity of the market area. Bid information was sent to all Chambers of Commerce within the market area to disseminate to their constituency, and the District directly solicited 24 firms for this project.

PLEASE ACQUIRE SIGNATURES IN THIS ORDER:

DOCUMENT PREPARED BY:

Prepared by: Sadiq B. Ikharo Date: Jan 5, 10
Dr. Sadiq B. Ikharo
Vice Chancellor of General Services

DOCUMENT PRESENTED BY:

Sadiq B. Ikharo Date: Jan 5, 10
Dr. Sadiq B. Ikharo
Vice Chancellor of General Services

FINANCE DEPARTMENT REVIEW

Finance review required Finance review *not* required

If Finance review is required, determination is: Approved Not Approved

If not approved, please give reason: _____

Signature: Thomas Smith Date: 1/7/10
Thomas Smith
Vice Chancellor for Finance and Administration

GENERAL COUNSEL (Legality and Format/adherence to Education Codes):

Legal review required Legal review *not* required

If Legal review is required, determination is: Approved Not Approved

Signature: Thuy T. Nguyen Date: 1/7/10
Thuy T. Nguyen, General Counsel

CHANCELLOR'S OFFICE APPROVAL

Approved, and Place on Agenda Not Approved, but Place on Agenda

Signature: Elihu Harris Date: 1/10/10
Elihu Harris, Chancellor