

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of July 20, 2010**

**ITEM # 31**

**ITEM TITLE:**

Consider Approval to Award Bid No. 09-10/34, Medical Imaging System Package for Merritt College to Rolle Solutions, Inc., in the Amount of \$294,196.69

**SPECIFIC BOARD ACTION REQUESTED:**

Approval is requested to Award Bid No. 09-10/34 for Medical Imaging System Package for Merritt College to Rolle Solutions, Inc., in the amount of \$294,196.69.

**ITEM SUMMARY:**

A formal bid was conducted for purchase and installation of Radiography and Fluorographic Imaging Systems (with Picture Archiving and Communications Capability) for the Radiologic Science program at Merritt College. The District, in cooperation with Merritt staff, established specifications to replace its thirty-year-old x-ray equipment. Vendors were required to not only provide and install the equipment, but to also provide application training on the equipment. The District directly solicited five firms and publically advertised this bid in four newspapers of general circulation and ethnic publications reflecting the diversity of the market area. Bids were due on June 16, 2010, and two companies submitted formal bids as follows:

<b>Vendor and Location</b>	<b>Base Bid</b>
Rolle Solutions Inc, Castro Valley, CA	<b>\$294,196.69</b> (\$289,196.69 Base Bid + \$5,000.00 to dismantle and haul away the old equipment)
California Radiographic Inc, Soquel, CA	\$406,658.17

It is recommended that a purchase order be issued to the lowest responsive and responsible bidder, Rolle Solutions Inc., in the amount of \$294,169.69 (which includes \$5,000 to dismantle and dispose of the old equipment). Because the existing equipment is over thirty years old, it is obsolete and has no value. Rolle solutions has agreed to dismantle (de-energize the equipment) and properly dispose of this equipment for \$5,000.00.

**BACKGROUND/ANALYSIS:**

The Merritt College Radiologic Science Program was founded in the early 1960's and was originally housed in the old Merritt Grove Street campus. The program has produced qualified radiologic technologists to meet the workforce needs of hospitals and outpatient imaging centers throughout the Bay Area for fifty years. Most East Bay hospital facilities are staffed with at least several graduates of the Merritt program, and in many departments the majority of technologists are Merritt graduates. As baby boomers are aging, the demand for qualified health care workers is increasing. The program is operating at maximum capacity for the existing staffing, space, and equipment. The projected need for technologists in the coming years ensures that the program will continue to serve the needs of the community. The program offers an education with significant earning potential for graduates in addition to providing for the staffing needs of Bay Area health care organizations.

The purchase of new x-ray equipment will allow Merritt College to train students on the newest technology. As technology continues to rapidly advance in the coming years, digital imaging modalities are now exclusively in use in the program's clinical affiliates. Merritt's laboratory equipment for the program is already over thirty years old, and it is obsolete. The purchase of new energized equipment (capable of making x-ray exposures) with digital conversion, display, storage, and transmission capabilities is necessary to bring the program into the 21<sup>st</sup> century and provide the students with the skills needed for success in a modern imaging department.

**ALTERNATIVES/OPTIONS:**

None

**EVALUATION AND RECOMMENDED ACTION:**

Approval is recommended to Award Bid No. 09-10/34 for Medical Imaging System Package for Merritt College to Rolle Solutions, Inc., in the amount of \$294,196.69.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):**

Measure A, as approved by the voters in Peralta's constituency and authorized under Resolution 05/06-45, Exhibit A-1, "Equipment, technology upgrades, and facility and classroom improvements for the college's following programs: Science, Child Development, Communications, English as a Second Language at the Fruitvale Education Center, Art, Ceramics, Landscape Horticulture/Design, Learning Center, Liberal Arts, Music, Physical Education/Athletics, and **Radiologic Science**."

Budget Code 6-63-631-6403-1-710000-2367-18.

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES \_\_\_\_\_ No  X

**COMMENTS:**

All Board recommended contracts are subject to negotiation and execution by the Chancellor.

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?**

Vice Chancellor Ikharo

**DID A BOARD STANDING COMMITTEE REVIEW THE ITEM? Yes \_\_\_\_\_ No  X**

**IF "YES", PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.**

**PLEASE ACQUIRE SIGNATURES IN THIS ORDER:**

**DOCUMENT PREPARED BY:**

Prepared by: Sadiq B. Ikhano Date: July 13, 10  
Dr. Sadiq B. Ikhano  
Vice Chancellor for General Services

**DOCUMENT PRESENTED BY:**

Sadiq B. Ikhano Date: July 13, 10  
Dr. Sadiq B. Ikhano  
Vice Chancellor for General Services

**FINANCE DEPARTMENT REVIEW**

Finance review required       Finance review *not* required

If Finance review is required, determination is:  Approved       Not Approved

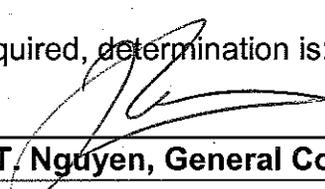
If not approved, please give reason: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
For Finance and Administration

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

Legal review required       Legal review *not* required

If Legal review is required, determination is:  Approved       Not Approved

Signature:  Date: 7/16/10  
Thuy T. Nguyen, General Counsel

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda       Not Approved, but Place on Agenda

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Wise E. Allen, Chancellor