

PERALTA COMMUNITY COLLEGE DISTRICT
Board of Trustees Agenda Report
For the Trustee Meeting Date of December 7, 2010

ITEM # 47

ITEM TITLE:

Consider Approval to Award Bid No. 10-11/21, PCCD Lenel Security Door Access Software Installation

SPECIFIC BOARD ACTION REQUESTED:

Approval is requested to award Bid No. 10-11/21, PCCD Lenel Security Door Access Software Installation, to Stanley Security Solutions, in the amount of \$129,000.

ITEM SUMMARY:

This contract will furnish, configure, program and install the software required for the Lenel Security Door Access Management System, while also installing the District-furnished hardware and operating system.

A formal bid (Bid No. 10-11/21) was conducted for the PCCD Lenel Security Software Installation, and a bid opening was held on November 22, 2010. Six bids were received, as follows:

VENDOR	LOCATION	BID AMOUNT
Stanley Security Solutions*	Fremont, CA	\$129,000.00
RFI Enterprises Inc., dba RFI Communications and Security Systems	San Jose, CA	\$147,442.00
Adesta	San Leandro, CA	\$147,605.74
Netronix Integration	San Jose, CA	\$149,000.00
Convergint Technology	Hayward, CA	\$161,572.19
Niscayah	Hayward, CA	\$172,863.84

It is recommended that a contract be issued to the lowest responsive and responsible bidder, Stanley Security Solutions, in the amount of \$129,000. *It should be noted that during the bid process Stanley Security Solutions expressed issues with the District's current contractual forms with regards to the indemnity clause. It is hoped that these contractual issues will be resolved. If the District and Stanley are unable to reach an agreement to enter into an executed contract, it is recommended that the District award the contract to the next lowest bidder, RFI Enterprises, Inc., dba RFI Communications and Security Systems, in the amount of \$147,442.00.

BACKGROUND/ANALYSIS:

As the result of continued problems with the effectiveness of the Johnson Controls, Inc. (JCI) security system, during April 2010 Catalyst Consulting Group (Catalyst) was hired

to review the District's existing security system and recommend a Security Management System (SMS) manufacturer best suited for the District's needs. Upon completion of the review, Catalyst provided the District with names and system details of three potential companies, each with an open-architecture system which could be proposed upon by multiple local distributors. Based on the SMS comparison as provided by Catalyst, and upon their recommendation and that of staff, the Lenel system was selected.

Not only did this selection provide competition among the eight Lenel distributors in the area, but it also presented the opportunity to utilize Lenel as the backbone for all District-wide security software. By doing this, all security sub-systems would be selected to integrate with the Lenel system enabling the end-user (Sheriff's Office) to have one screen view, which would announce potential security intrusions and, for example, integrate specific door-access alarms with appropriate camera input.

An additional benefit of the Catalyst analysis was that the existing JCI hardware (door contacts, internal wiring, etc.) could be used effectively in the upgraded Lenel system. Additionally, much of this JCI hardware which will be reused provides building entry security to buildings whose rooms are within the Smart Classroom project, and the Lenel system is able to utilize the new employee picture ID cards for access entry. In order for all these security systems to operate, new IT-purchased servers need to be installed and programmed with the Lenel software. This contract accomplishes this by furnishing, configuring, programming and installing this Lenel "head end" software while also installing the District-furnished hardware and operating system.

The District-Wide Smart Classroom Project was discussed at the Board Facilities and Land Use Planning Committee meeting of May 20, 2010. The Lenel software installation was discussed at the Security & Public Safety Committee meeting of August 26, 2010.

ALTERNATIVES/OPTIONS:

Not applicable.

EVALUATION AND RECOMMENDED ACTION:

Approval is recommended to award Bid No. 10-11/21, PCCD Lenel Security Door Access Software Installation, to Stanley Security Solutions, in the amount of \$129,000.

SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):

Measure A, as approved by the voters in Peralta's constituency and authorized under Resolution 05/06-45, Exhibit A-1, District-Wide Projects, "District-wide safety systems include disaster preparedness, campus security and hazardous and toxic waste handling."

OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):

YES _____ No X

COMMENTS:

All Board recommended contracts are subject to negotiation and execution by the Chancellor.

WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?

Vice Chancellor Ikhara

DID A BOARD STANDING COMMITTEE RECOMMEND THE ITEM? Yes X No _____

IF "YES", PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.

PLEASE ACQUIRE SIGNATURES IN THIS ORDER:

DOCUMENT PREPARED BY:
Prepared by: Sadiq B. Ikharo Date: 11-29-2010
Dr. Sadiq B. Ikharo
Vice Chancellor of General Services

DOCUMENT PRESENTED BY:
Sadiq B. Ikharo Date: 11-29-2010
Dr. Sadiq B. Ikharo
Vice Chancellor of General Services

FINANCE DEPARTMENT REVIEW
 Finance review required Finance review *not* required
If Finance review is required, determination is: Approved Not Approved
If not approved, please give reason: _____
Signature: Ron Gerhard, electronically Date: 12/3/10
For Finance and Administration

GENERAL COUNSEL (Legality and Format/adherence to Education Codes):
 Legal review required Legal review *not* required
If Legal review is required, determination is: Approved Not Approved
Signature: Thuy T. Nguyen electronically Date: 12/1/10
Thuy T. Nguyen, General Counsel

CHANCELLOR'S OFFICE APPROVAL
 Approved, and Place on Agenda Not Approved, but Place on Agenda
Signature: Wise E. Allen Date: 12/1/10
Wise E. Allen, Chancellor