

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of February 15, 2011**

ITEM # 16

**ITEM TITLE:** *(Please define the subject; e.g., change order – Berkeley City College)*

Purchase of New District Library System

**SPECIFIC BOARD ACTION REQUESTED:**

Authorization to enter into a contract with Innovative Interfaces Inc., for a new integrated library system (Millennium) for the four colleges in an estimated amount of \$274,707.50.

**ITEM SUMMARY:** *(PLEASE DISCUSS THIS ITEM)*

A formal Request for Proposals (RFP) 10-11/17 was conducted for the Integrated Library System for the District's four colleges. The RFP was publically advertised in a newspaper of general circulation (in our market area) and the District directly solicited seven (7) firms for this project. Proposals were due at 11:00 AM on November 17, 2010. A total of two (2) firms submitted responses to the District's RFP. A panel was convened to evaluate the proposals based on their submitted responses to the District's evaluation criteria of: Proposal and Approach, Experience and Viability, Delivery, Proposed Costs, Environmental Sustainability, and SLBE affiliation. The committee evaluated each proposal and both vendors were invited to demonstrate their product to the District. After review and analysis, Innovative Interfaces Inc., was the higher ranking firm. The average scores are summarized as follows:

<b>Vendors</b>	<b>Average Score</b>
Innovative Interfaces Inc.	92.2
SirsiDynix	66

**BACKGROUND/ANALYSIS:**

PCCD libraries automated in 1998 with a shared integrated library system (online catalog) called Horizon. In 2007, a group of investors purchased the SirsiDynix Company (owner of Horizon) and decided to discontinue development of the Horizon library system. The Horizon library system is therefore frozen in 2008 technology and support for the product will be discontinued in the future. Thus, the librarians determined that the library system must be replaced. In 2010, the district technology and budget committees approved the librarians' recommendation to purchase a new integrated library system for the district.

Due to the complexity and constant changes in the field of library technology, the librarians identified the need to hire a consultant to assist with the RFP. Librarians submitted a questionnaire to California academic librarians seeking names of consultants, resulting in overwhelming recommendations for Mr. Boss. These academic libraries recommended engaging Mr. Boss for the RFP development, analysis and negotiations process. In consultation with the librarians, the district hired Richard Boss, a Senior Consultant with Information Systems Consultants to assist the librarians with developing an RFP, evaluating responses and negotiating the final contract. The RFP responses were reviewed in November 2010 and the two vendors conducted full-day on-site demonstrations in December 2010. The evaluation committee ranked Innovative Interfaces above SirsiDynix. Additionally, five-year cost-of-ownership was lower for Innovative Interfaces.

In December, 2010, in consultation with the librarians and Purchasing, Mr. Boss prepared a list of negotiating points which were presented to Innovative Interfaces. On January 20, 2011, a group composed of representatives from the librarians and purchasing and Mr. Boss, as our chief negotiator, met via conference call with representatives from Innovative Interfaces. Negotiations were finalized in February 2011. As part of negotiations, the district was able to increase the number of staff users from forty-four to eighty-one, substitute federated searching for the discovery platform at no additional cost, include a three-year site license for federated searching at no additional cost and the addition of an electronic reserves module, originally bid as an option and in this request reduced in price from \$19,500 to \$12,000.

The Millennium integrated library system includes an online public access catalog with Research Pro (federated searching), cataloging, circulation, course reserves, acquisitions, serials, remote patron authentication, report generator and electronic reserves. The electronic reserves component, bid as an option, is fully integrated with all Millennium staff modules and supports local and remote storage and access to digital files for electronic course reserves.

Innovative Interfaces, based in Emeryville, California, is the library vendor for numerous public and academic libraries in the Bay Area, including Oakland Public Library, Berkeley Public Library, San Francisco Public Library, Diablo Valley College, City College of San Francisco, Mills College and CSU East Bay.

	<u>Negotiated Amount</u>
5 years Software, Installation, Training, and Maintenance	\$274,707.50 Including: 81 staff licenses Federated searching + 3 years license Electronic reserves (not included in quote)

**ALTERNATIVES/OPTIONS:**

As an alternative, the district also received a bid for the SirsiDynix Symphony. The SirsiDynix bid offered installation with 150 days of contract signing, well past the May deadline that will allow installation and training before faculty leave for the summer. The Innovative Interfaces Millennium bid rated higher in terms of proposal and approach, experience and viability, delivery and proposed costs.

**EVALUATION AND RECOMMENDED ACTION:** The Chancellor recommends approval.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):** Measure A (Fund 63).

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES     X     NO                     

**COMMENTS:** The Information Technology Department has indicated it will be able to support this new system. It replaces a library system that the IT Department already supports.

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?** Vice Chancellor Debbie Budd

**DID A BOARD STANDING COMMITTEE RECOMMEND THE ITEM?** YES                      NO     X                          IF

“YES”, PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.

**DOCUMENT PREPARED BY: (Please keep this as a separate, final page.)**

Prepared by: Evelyn Lord, by re electronically Date: 2-7-11  
[Evelyn Lord, Laney College Librarian]

**DOCUMENT PRESENTED AND APPROVED BY:**

Presented and approved by: D Budd Date: 2-7-11  
[Deborah Budd, Vice Chancellor of Educational Services]

**FINANCE DEPARTMENT REVIEW**

Finance review required  Finance review *not* required

If Finance review is required, determination is:  Approved  Not Approved

If not approved, please give reason: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Ron Gerhard, Chief Financial Officer

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

Legal review required  Legal review *not* required

If Legal review is required, determination is:  Approved  Not Approved

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Thuy T. Nguyen, General Counsel

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda  Not Approved, but Place on Agenda

Signature: Wise E. Allen Date: 2/7/11  
Wise E. Allen, Chancellor