

PERALTA COMMUNITY COLLEGE DISTRICT
Board of Trustees Agenda Report
For the Trustee Meeting Date of April 26, 2011

ITEM # 21

ITEM TITLE:

Consider Approval of Resolution 10/11-74, Accept Bid and Award Contract, PCCD Smart Classroom Security Implementation Project (Bid No. 10-11/27), Convergent Technologies

SPECIFIC BOARD ACTION REQUESTED:

Approval is requested of Resolution 10/11-74, to accept the bid and award a contract for the PCCD Smart Classroom Security Implementation Project, District-Wide (Bid No. 10-11/27), to Convergent Technologies, in the amount of \$344,228.00.

ITEM SUMMARY:

Approval is requested to accept the bid and award a contract to Convergent Technologies, in the amount of \$344,228.00, for the PCCD Smart Classroom Security Implementation Project, District-Wide (Bid No. 10-11/27). This project will provide access security to each smart classroom District-wide through electronic keying of each main entry door, thereby enabling a record of opening and closing (daily locking and unlocking) of these renovated classrooms with expensive audio-visual equipment content. Under this contract provision, furnishing, configuring, programming and installation of these access wireless locks, gateways and associated devices in each of the 130 smart classrooms at all four colleges will occur. The project is scheduled to begin on May 2, 2011 and be completed within sixty-five (65) days.

A formal bid was conducted for this project (Bid No. 10-11/27), and a bid opening was held on April 7, 2011. A total of seven vendors participated during the bid walk, but only two vendors submitted bids, as follows:

CONTRACTOR	LOCATION	TOTAL BID
Convergent Technologies	Hayward, CA	\$344,228.00
Netronix Integration	San Jose, CA	\$414,163.27

The lowest responsible and responsive bid was submitted by Convergent Technologies, in the amount of \$344,228.00. A post-bid interview was conducted with Convergent Technologies and the Smart Classroom Project construction manager (Olive Construction Management), the security access consultant (Catalyst Consulting Group), and Department of General Services staff on April 12, 2011, and acceptance of Covergint Technologies' bid was recommended. This resolution formally accepts the bid and authorizes the contract award to Convergent Technologies for the PCCD Smart Classroom Security Implementation Project (Bid No. 10-11/27).

BACKGROUND/ANALYSIS:

Bid information for this project was published in newspapers of general circulation and ethnic publications reflecting the diversity of the market area. Bid information was sent to all Chambers of Commerce within the market area to disseminate to their constituency, local plan rooms and associated contractor subscription services. Due to the specific nature of this project, only Lenel-approved vendors could propose (or be part of a consortium). With eight such vendors in the area, this provided a competitive situation, but also limited the number of responses. It should be noted that Lenel is now the approved standard for the District' security technology locks.

ALTERNATIVES/OPTIONS:

Not applicable.

EVALUATION AND RECOMMENDED ACTION:

Approval is recommended of Resolution 10/11-74, to accept the bid and award a contract for the PCCD Smart Classroom Security Implementation Project, District-Wide (Bid No. 10-11/27), to Convergent Technologies, in the amount of \$344,228.00.

SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):

Bond Measure E

OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):

Yes _____ No X

COMMENTS:

No additional comments.

WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?

Vice Chancellor Ikhara

DID A BOARD STANDING COMMITTEE RECOMMEND THE ITEM? Yes _____ No X

IF "YES", PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.

PLEASE ACQUIRE SIGNATURES IN THIS ORDER:

DOCUMENT PREPARED BY:
Prepared by: Sadiq B. Ikhano Date: 4-14-2011
Dr. Sadiq B. Ikhano
Vice Chancellor of General Services

DOCUMENT PRESENTED BY:
Sadiq B. Ikhano Date: 4-14-2011
Dr. Sadiq B. Ikhano
Vice Chancellor of General Services

FINANCE DEPARTMENT REVIEW

Finance review required Finance review *not* required

If Finance review is required, determination is: Approved Not Approved

If not approved, please give reason: _____

Signature: Ron Gerhard, electronically by re Date: 4/20/11
Ron Gerhard, Chief Financial Officer

GENERAL COUNSEL (Legality and Format/adherence to Education Codes):

Legal review required Legal review *not* required

If Legal review is required, determination is: Approved Not Approved

Signature: Thuy T. Nguyen, electronically by re Date: 4/20/11
Thuy T. Nguyen, General Counsel

CHANCELLOR'S OFFICE APPROVAL

Approved, and Place on Agenda Not Approved, but Place on Agenda

Signature: Wise E. Allen Date: 4/18/11
Wise E. Allen, Chancellor

**PERALTA COMMUNITY COLLEGE DISTRICT
RESOLUTION 10/11-74**

**ACCEPT BID AND AWARD CONTRACT
PCCD SMART CLASSROOM SECURITY IMPLEMENTATION PROJECT
BID NO. 10-11/27**

CONVERGINT TECHNOLOGIES

WHEREAS, this Board has heretofore advertised for bids to secure all labor, material, equipment, mechanical workmanship, transportation and services for the PCCD Smart Classroom Security Implementation Project, District-Wide (Bid No. 10-11/27); and

WHEREAS, two bids were received in response to said advertisement on the 7th day of April, 2011; and

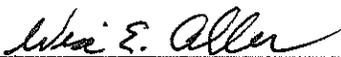
WHEREAS, this Board does hereby accept the bid of Convergent Technologies; and

NOW, THEREFORE, BE IT RESOLVED that this Board does hereby accept the bid of Convergent Technologies, 26252 Eden Landing Road, Hayward, California 94556, for Total Bid in the amount of THREE HUNDRED FORTY-FOUR THOUSAND TWO HUNDRED TWENTY-EIGHT AND NO/100 DOLLARS (\$344,228.00); making the total contract price THREE HUNDRED FORTY-FOUR THOUSAND TWO HUNDRED TWENTY-EIGHT AND NO/100 DOLLARS (\$344,228.00); and

BE IT FURTHER RESOLVED that the bid of the other bidder shall be and the same is hereby rejected; and

BE IT FURTHER RESOLVED that the Secretary of this Board be and he is hereby authorized and directed to enter into a contract in accordance with law with said Convergent Technologies for the PCCD Smart Classroom Security Implementation Project (Bid No. 1011/27), and the bid bond of said bidder be returned to it upon the acceptance of said contract together with the bonds attached thereto.

PASSED AND ADOPTED this 26th day of April, 2011. The full Board has voted in support of this resolution, unless the Board meeting minutes reflect otherwise.


Secretary of the Board of Trustees
Peralta Community College District
Alameda County
State of California