

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of June 28, 2011**

ITEM # 29

**ITEM TITLE:**

Consider Approval to Enter into a Contract with NetXperts Inc. for IT Services for Peralta TV

**SPECIFIC BOARD ACTION REQUESTED:**

Approval is requested to enter into a contract with NetXperts Inc. for IT Services for Peralta TV, in the amount of \$25,038.39.

**ITEM SUMMARY:**

Approval is requested to enter into a contract in the amount of \$25,038.39 with NetXperts Inc. to install, terminate, test and label CAT 6 and fiber optic cables for Peralta TV.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):**

Measure A, as approved by the voters in Peralta's constituency and authorized under Resolution 05/06-45, Exhibit A-1, District-Wide Projects, "Classrooms and facilities to enhance the community outreach capabilities of the District among the numerous ethnic communities living in and served by the District," and "Technology infrastructure for distance learning."

**BACKGROUND/ANALYSIS:**

NetXperts Inc. was selected through a competitive process. Proposals were solicited from three vendors, as follows:

Vendor	Location	Amount of Quote
NetXperts Inc.	San Ramon, CA	\$25,038.39
Beliveau Engineering Services	Oakland, CA	\$27,585.00
Megaelectric Electrical Services	Alameda, CA	\$31,600.00

NetXperts Inc. submitted the lowest responsible quote for the scope of work and is the recommended vendor.

**ALTERNATIVES/OPTIONS:**

Not applicable.

**EVALUATION AND RECOMMENDED ACTION:**

Approval is recommended to enter into a contract with NetXperts Inc. for IT Services for Peralta TV, in the amount of \$25,038.39.

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES \_\_\_\_\_ No  X

**COMMENTS:**

All Board approved contracts are subject to final negotiation and execution by the Chancellor.

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?**

Vice Chancellor Ikharo

**DID A BOARD STANDING COMMITTEE REVIEW THE ITEM?** YES \_\_\_\_\_ NO  X

**IF "YES", PLEASE INCLUDE THAT INFORMATION IN YOUR SUMMARY.**

**PLEASE ACQUIRE SIGNATURES IN THIS ORDER:**

**DOCUMENT PREPARED BY:**

Prepared by: Sadiq B. Ikharo Date: 6-20-11  
Dr. Sadiq B. Ikharo  
Vice Chancellor of General Services

**DOCUMENT PRESENTED BY:**

Sadiq B. Ikharo Date: 6-20-11  
Dr. Sadiq B. Ikharo  
Vice Chancellor of General Services

**FINANCE DEPARTMENT REVIEW**

Finance review required       Finance review *not* required  
If Finance review is required, determination is:  Approved     Not Approved

If not approved, please give reason: \_\_\_\_\_  
\_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Ron Gerhard, Chief Financial Officer

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

Legal review required       Legal review *not* required  
If Legal review is required, determination is:  Approved     Not Approved

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Thuy T. Nguyen, General Counsel

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda       Not Approved, but Place on Agenda

Signature: Wise E. Allen Date: 6/21/11  
Wise E. Allen, Chancellor



Peralta Community College District

# Bid Recapitulation Form

Requisition order # \_\_\_\_\_ College: PCCD, Peralta TV

Date: 02/23/2011 Vendor Selected: NetXperts

Vendor Fax Number that Purchase Order should be fax to: 925-806-0899

Purchases from \$10,000 to \$78,500 require at least three written quotations and must be summarized on this form. List all bids obtained from all vendors including the vendor selected and any vendors who declined to bid. **Attach all written bids to this form.**

<u>Bidder</u>	<u>Amount</u>
1. <u>NetXperts</u>	\$ <u>25,038.39</u>
2. <u>Beliveau Engineering Contractors</u>	\$ <u>27,585.00</u>
3. <u>Megaelectric Electrical Services</u>	\$ <u>31,600.00</u>

**Comments:**

Three (3) vendors provided quotes for the cabling scope of work needed for the Peralta TV project. NetXperts was determined to be the lowest responsible bidder, and it is the recommendation of the Department of General Services to award the work to NetXperts.

Does the successful vendor meet the District's definition of a SLBE or SELBE? If so please check the below and forward a copy of the SLBE/SELBE Self Certification Affidavit to the Vendor. Bids from firms that meet the District's definition of SLBE or SELBE bid can be 5% higher than the lowest responsible bidder and still be awarded a contract.

Is the vendor a: SLBE \_\_\_\_\_ SELBE \_\_\_\_\_ None  X

You must attach a sole source letter from any vendor to the requisition for the purchases for goods or services available from only one (1) vendor.

All purchases over \$78,500, and construction projects over \$15,000 require formal bidding.

Signature of person receiving bid \_\_\_\_\_

Date 02/23/2011

Vice Chancellor of General Services \_\_\_\_\_

Date \_\_\_\_\_

Purchasing Officer \_\_\_\_\_

Date \_\_\_\_\_



NetXperts Inc.  
 2680 Bishop Drive Suite 125  
 San Ramon, CA 94583  
 925-806-0800 Tel  
 925-806-0899 Fax

**QUOTE**

**Quote #** NETQ7035  
**Date** 02/22/11  
**Sales Rep** rsullivan

**Quote To:**

Peralta Community College District  
 Trent Tornabene  
 333 East 8th Street  
 Oakland  
 CA 94606  
 510-587-7892  
 ttornabene@peralta.edu

**Ship To:**

Peralta Community College District  
 Trent Tornabene  
 333 East 8th Street  
 Oakland  
 CA 94606  
 510-587-7892  
 ttornabene@peralta.edu

Qty	Description	Unit Price	Ext Price
-----	-------------	------------	-----------

**Peralta CCD - CCTV Cabling Project  
 Professional Services**

1	Scope of Work As Outlined	\$25,038.39	\$25,038.39
---	---------------------------	-------------	-------------

" NetX will install (118) CAT-6 Plenum cables from new IDF/cabinet in Portable 1& 2 to designated locations in both portables. 118 plenum rated cables (Panduit-PUP6604BU-U)

" NetX (LCS) will install Cat6 Jacks at station ends. (Panduit CJ688TEI)

" NetX will install Faceplates in 2, 4 port configurations. ( Panduit CFFPL4)

" NetX will install (3) 48 port Cat6 Patch Panels. (CPPL48WBLY)

" NetX will install (1) 50 pair Tie cable between existing IDF and new rack in IDF. ( Superior Essex )

" NetX will install (1) 12 strand Single Mode Fiber Optic cable between existing IDF and new rack in IDF in 1" inner-duct. (Corning)

" NetX will install (1) 4x8 Plywood backboard - Fire rated.

" NetX will install (2) sleeves in IDF for cabling pathways.

" NetX will install (1) 3 inch Conduit between portables for pathways.

" Testing and labeling will be done upon completion to ensure proper cable connectivity.

" Installation will conform to all state, county and local codes, NEC code, ANSI, TIA/EIA and BICSI standards. Installation will be performed in a neat and efficient manner.

**Exclusions**

" Termination of 50 pair, as well as testing and labeling will be under the scope of Advantel.

" Termination of Single mode Fiber, as well as testing and labeling will be

Qty	Description	Unit Price	Ext. Price
-----	-------------	------------	------------

under the scope of Advantel.

" 7'x19" rack with associated seismic bracing and grounding to be under the scope of Advantel.

" Horizontal Cable Managers to be under the scope of Advantel.

" Vertical Cable Managers to be under the scope of Advantel.

" All necessary Ladder Racking to be under the scope of Advantel.

- 11k Cat 6 Cable
- 118 Cat 6 Jacks
- 500 12 strand Single mode Fiber Optic Cable
- 500 50 pr copper feeder
- 3 Cat 6 48 port patch panels Angled
- 6 2-port Mini com plates
- 28 4-port Mini Com Faceplates
- 2 Sleeves 3"
- 4 3" Bushings
- 20 Unistrut
- 20 All thread
- 12 Bridal rings
- 1 Ceiling support wires 100 per
- 1 Caddy clips 100 per
- 1 j-hooks 100 per
- 3 Velcro Tie wraps
- 1 Fire stop
- 1 Fire rated Plywood
- 1 Fire retardant Paint
- 1 Polyester labels - White - Panduit
- 100 rg 6 Coaxial cable
- 4 f connectors
- 1 Pull String
- 10 Vinyl Tape
- 1 3" sleeve between buildings / seals / brackets

SubTotal	\$25,038.39
Sales Tax	\$0.00
Shipping	\$0.00
<b>Total</b>	<b>\$25,038.39</b>

Terms & Conditions of this Proposal: All orders will be placed upon receipt of signed purchase order or a signed contract between NetXperts, Inc. and customer. Such purchase order or contract will be subject to any governing law. All hardware is warranted per manufacturer's published warranty only, unless an NetXperts Service Contract has been purchased. This order may be subject to sales tax, VAT, duty and freight charges even if not noted on this quote. All items subject to a minimum 30% restocking fee. Payment terms for Hardware/Software are due upon receipt. Terms for Services are 50% due at signing, 50% due upon completion unless otherwise negotiated. This quotation is valid for 30 days. NetXperts inc. - Confidential and Proprietary

# Beliveau Engineering Contractors, Inc.

909 7<sup>th</sup> Street

Oakland, CA 94607-3101

Phone: (510) 595-1905 Fax: (510) 595-1924

State License #601562

February 22, 2011

Peralta Community College District  
Department of General Services  
333 East 8<sup>th</sup> Street  
Oakland, CA 94606

Attn: Trent Tornabene  
Re: Peralta TV Site Package  
Subject: Proposed Cost Proposal # 1; Data Install

Trent,

The following is our cost proposal for the work as described on Gelfan Architects Request for Proposal #1, dated 10/20/10 and as described below, including;

## Structured Cabling System

1. Run phone and data cabling from punch down block in MPOE room to conduit j-boxes provided by modular building supplier.
2. Terminate data and phone cabling in j-boxes provided by modular building supplier.
3. Label all data and phone lines at the j-box ends and at punch down block in MPOE room ends for District phone / data vendor to patch into the appropriate switches, boxes, racks, etc. in the MPOE.
4. Provide spare 25' of each cable run for District phone/data vendor to patch into appropriate switches, boxes, racks, etc in the MPOE.
5. Provide underground cabling in conduit for phone and data between the two modular as shown in ASI-001+
6. Provide approximately 250' of back bone copper

Pricing for this work is; LS \$27,585.00

## Underground and Above Ground Conduit

1. Provide underground conduit for phone and data cabling between the two modular as shown in ASI-001
2. Provide 2 additional 3" underground conduits for phone and fiber.
3. Provide approximately 75' of rigid conduit attached to the exterior wall of the administrative building.

Pricing for this work is; LS \$5,934.00

Based on the above, total pricing this Proposal Request No. 1 = LS \$30,339.12  
LS \$ 5,934.00  
LS \$36,273.12

Let us know if you need additional information.

Sincerely,

Larry Beliveau

# Megalectric Electrical Services

1501 Viking Street, Suite 100, Alameda, CA 94501, \*Tel:(510) 521-2584, \*Fax:(510) 521-8847

## Estimate

Date: February 13, 2011  
To: Peralta Community College District      Attn: Mr. Trent Tornabene  
501 5<sup>th</sup> Avenue  
Oakland, CA 94606  
Tel: 510-587-7892      Fax: 510-587-7873  
Project: Peralta TV Department Data Cabling      Project No.: 0912.00  
7<sup>th</sup> Street  
Oakland, CA

Megalectric Electrical Services is pleased to provide estimate for your review for above project.

### Description of Work

Electrical installation per Request for Proposal	\$31,600
Drawings E1.2, A3.1 Buildings M1 & M2	
• Bonds not included	
• Exterior 4" Conduits by others	
• Pull 50 pair cat 3 telephone cable along with fiber	
• IDF room racks by others	
<hr/> TOTAL	\$31,600

We propose to furnish material and labor, complete in accordance with above specifications, for the sum of \$31,600.00 Thirty-One Thousand Six Hundred Dollars

Contractor's signature:  2/13/2011

Acceptance of proposal: The price, specifications, terms and conditions contained herein, are hereby accepted. You are authorized to do the work as specified.

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

Thank you for the opportunity to provide this proposal.  
With kind regards,

Paul Park  
Megalectric Electrical Services, csel #777269  
CC: Project File