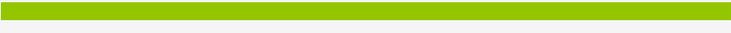




The Year in
Review
2010-2011



The Best of Times *and* the Worst of Times

- **Record enrollment**
- **Greater appreciation for community colleges**
- **Committed and motivated board of directors**
- **Unstable economy**
- **Organizational turmoil**

So much opportunity ,,,



**How to
make it
happen
-- *all at
once?!***

Building capacity for sustained growth

- Infrastructure
- Devoted professional staff
- Database
- Donor relations & stewardship
- Improved financial management
- Respectable fundraising
- Scholarship admin.
- Faculty grants and scholarships
- Board development
- Bridge building and mending

Selected Achievements

- A database with 1400 names
- Accounting now managed with QuickBooks
- 141 scholarships awarded totaling \$85,000
- A managed grants and scholarship awards program
 - Faculty and library grants \$8,500
 - Foundation scholarships \$11,500

Selected Achievements *con't*

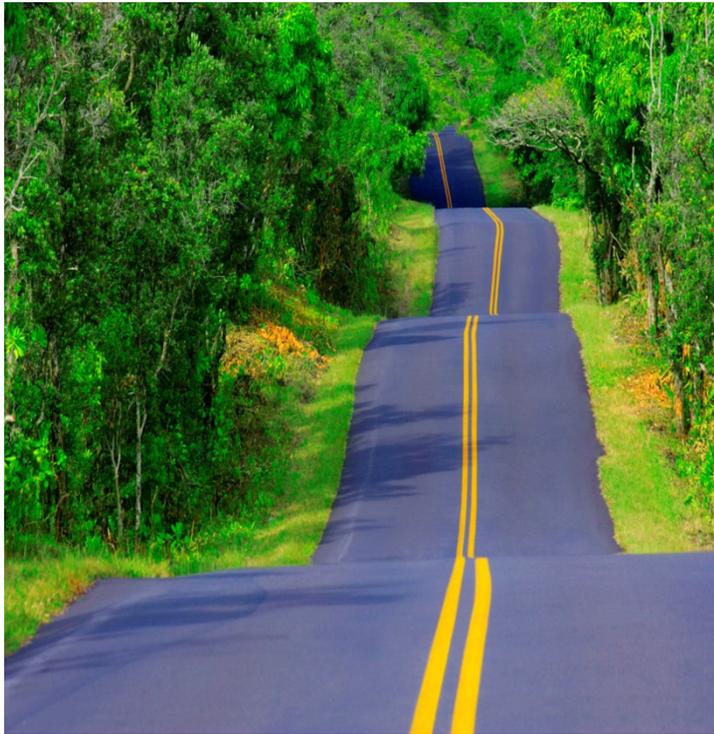
- **\$75,000 unrestricted funds raised from two annual events**
- **\$18,500 from just 3 donors for named scholarship fund or designated gifts**
- **True online giving option for donors**
- **Board job descriptions, annual giving pledges**
- **Blue Ribbon Nominating Committee**

The Road Ahead for 2011-12

- Raise \$300,000
- 3-5 new board members
- 5-8 new committee members
- Establish a functioning alumni advisory committee
- Create a stronger culture of philanthropy internally



Down the Road ... 2012-13



- Scholarship awards \$280,000+
- Faculty and library grants \$20,000
- Fundraising will increase to \$500,000

The Future --

**Consistent funding streams to
maintain Foundation operations**

1,000 scholarships awarded

\$50,000 in faculty grants

**\$10 million
endowment by 2018**



**Increase internal
giving to 50%**