

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of May 14, 2013**

**ITEM TITLE:**

Consider Approval to Purchase Computers and Telecommunication Equipment and Services for the Laney Tower Project through the use of a Piggyback-able Contract.

**SPECIFIC BOARD ACTION REQUESTED:**

Approval is requested to purchase computers and telecommunication equipment and services for the Laney Tower Project from NetXperts Inc. using a piggyback-able contract through the California Multiple Award Schedules (CMAS), in the not-to-exceed amount of \$446,985.18.

**ITEM SUMMARY:**

Under the Public Contract Code section 20652, the governing board of any community college district, without advertising for bids, and when that Board has determined that it is best interests of the District, may authorize by contract to purchase materials and equipment utilizing piggyback-able contracts. The administration would like to utilize the piggyback-able contract of California Multiple Award Schedules (CMAS) Contract #3-09-70-0622G – Hardware and Contract# 3-11-0622J - Services for Laney Tower's computers and telecommunication equipment needs.

The administration in cooperation with the Purchasing Department conducted a contract quote analysis using the CMAS and Western States Contracting Alliance (WSCA) procurement methods. The CMAS uses existing competitively awarded government contracts to create the basis for the procurement needs of the State of California. To be considered for the CMAS Program, an existing contract must be awarded by the federal government or any other governmental entity in any state and awarded using a competitive process. The CMAS program provides a specialized procurement process for obtaining computers and telecommunication products and services to state and local government agencies as well as public educational institutions within the State of California. This program ensures that purchasing agencies are given the flexibility to choose the services that best meet their specific business needs, while maintaining an easy-to-use cost-effective government procurement plan. This eliminates the three-bid process and insures competitive pricing in a timely manner. CMAS contracts are available for use and benefit public and private schools, colleges, universities, cities, counties, non-profits and all other governmental entities. This piggy-back contract has been reviewed and appropriate discount was applied to this purchase by the vendor as verified by the Purchasing Department.

The Western States Contracting Alliance-National Association of State Procurement (WSCA-NASPO) Cooperative Purchasing Organization encourages, fosters, and guides participating members to work together to create true procurement cooperatives. This organization leverages the collective expertise and experience of WSCA and NASPO, aggregate the demand of all 50 states, the District of Columbia and the five (5) organized territories, their political subdivisions and other eligible entities to help spur innovation and competition in the marketplace. All authorized governmental entities in any state are welcome to use WSCA-NASPO cooperative contracts with the approval of that state's State Chief Procurement Official. This cooperative purchasing benefits states as well as cities, counties, public schools, institutions of higher education and other eligible entities.

A request for piggyback-able CMAS contract quotes was conducted for this project between two (2)

vendors, NetXperts Inc. and Golden Star Technology. Both vendors met with the Information Technology Department and formulated the required equipment necessary to provide stable and effective support for the required functions of administration, staff, and faculty in Laney Tower. Also, NetXperts Inc. provided a quote using the WSCA-NASPO piggy-backable contract method. The resulting quotes were as follows:

<b>CONTRACTOR</b>	<b>PIGGY – BACKABLE CONTRACT</b>	<b>LOCATION</b>	<b>TOTAL BID</b>
NetXperts Inc.	CMAS	San Ramon, CA	\$ 446,985.18
NetXperts Inc.	WSCA-NASPO	San Ramon, CA	\$ 469,058.85
Golden Star Technology Inc. dba GST Inc.	CMAS	Cerritos, CA	\$ 594,746.44

The lowest responsible and responsive piggyback-able contract quote was submitted by NetXperts Inc., as a CMAS contract in the amount of \$446,985.18.

After Board approval, the administration will immediately begin the requisition process in order for vendors to deliver the furniture by mid-June, 2013. This project is supported in the Five Year Laney College Facilities Master Plan 2012. All Board approved contracts are subject to final negotiation and execution by the Chancellor. The Chancellor recommends approval.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):**

Measure A, as approved by the voters in Peralta’s constituency and authorized under Resolution 05/06-45, Exhibit A-1, Laney College, “Administration-Tower building repairs, upgrades, and renovations.” Budget Code: 1-63-391-6403-1-710000-2389.

**BACKGROUND/ANALYSIS:**

The existing computers and telecommunications infrastructure in Laney Tower will not accommodate the increase of administration, staff, and faculty who will use the building after the building renovation is complete. Therefore, additional and new computers and telecommunication equipment are needed to support this increase. A request for piggyback-able contract quotes was conducted between two (2) information technological equipment vendors using the CMAS and WSCA-NASPO procurement methods to provide the necessary equipment and improvements. Both vendors met with the Information Technology Department and formulated the new required computers and telecommunication equipment necessary to provide a stable and effective support for the required functions of administration, staff, and faculty to be housed in Laney Tower.

**DELIVERABLES AND SCOPE OF WORK:**

Under this purchase, NetXperts Inc. deliverables will include equipment for the main distribution facility (MDF) and intermediate distribution facility (IDF), minimum point of entry (MPOE), equipment and licenses, and cables to form the MDF to intermediate distribution frames and equipment as described in quote.

**ANTICIPATED COMPLETION DATE:**

The anticipated completion date for this work is July 31, 2013

**ALTERNATIVES/OPTIONS:**

None

**EVALUATION AND RECOMMENDED ACTION:**

The computers and telecommunication equipment provided by NetXperts Inc. is highly recommended because it was analyzed to be compatible with the existing system. Further, the new computers and telecommunication equipment addresses the increase in users and needs of the Laney College students, administration, faculty and staff. Approval is recommended to piggyback on the CMAS contract with NetXperts Inc. for the purchase of the computers and telecommunication equipment.

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES     X                        NO                     

The District must coordinate and work with the Purchasing Department to buy the computers and telecommunication equipment and cooperate with the Information Technology Department to properly setup the equipment to service the Laney College administration, faculty, and staff before they move into the building.

**COMMENTS:**

All Board recommended contracts are subject to negotiation and execution by the Chancellor.

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?** Vice Chancellor Ikharo and Vice Chancellor Gerhard

(\*\*\*\*\*Board contract approval is subject to negotiation and execution by the Chancellor.)

**DOCUMENT PREPARED BY:**

Prepared by: Dr. Sadiq B. Ikharo Date: May 1, 2013  
Vice Chancellor of General Services

**DOCUMENT PRESENTED AND APPROVED BY:**

Presented and approved by: Dr. Sadiq B. Ikharo Date: May 1, 2013  
Vice Chancellor of General Services

**FINANCE DEPARTMENT REVIEW**

Finance review required  Finance review *not* required

If Finance review is required, determination is:  Approved  Not Approved

If not approved, please give reason: \_\_\_\_\_  
\_\_\_\_\_

Signature: Ronald Gerhard Date: 5-10-13  
Ron Gerhard, Vice Chancellor for Finance and Administration

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

Legal review required  Legal review *not* required

If Legal review is required, determination is:  Approved  Not Approved

Signature: Thuy Thi Nguyen Date: 5-10-13  
Thuy Thi Nguyen, General Counsel

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda  Not Approved, but Place on Agenda

Signature: José M. Ortiz Date: 5-10-13  
Dr. José M. Ortiz, Chancellor