

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of September 24, 2013**

**ITEM TITLE:**

Consider Approval to Purchase Server from HP, and Storage Infrastructure from Netapp, and Software from VMware for the Student Financial Aid and Electronic Content Management Projects.

**SPECIFIC BOARD ACTION REQUESTED:**

Approval is requested to purchase server and storage infrastructure and services for Student Financial Aid and Electronic Content Management Projects from CDW-G using piggyback-able contracts Western States Contracting Alliance (WSCA) and (National Joint Powers Alliance) NJPA in the not-to-exceed amount of \$244,797.80.

**ITEM SUMMARY:**

Consider approval to purchase server and storage infrastructure and services for the Student Financial Aid and Electronic Content Management Projects utilizing piggyback-able contracts. These projects are Priority A projects under the “Back Office Efficiency” section of the IT Strategy:

Project 3.7 of the District’s Information Technology Strategy, Student Financial Aid System, calls for the implementation of PeopleSoft Financial Aid module to increase efficiency of operations and reduce operating costs.

Project 3.2 of the District’s Information Technology Strategy, Document Management, calls for a document management scanning platform that can be used to reduce cost and increase efficiency in many areas including bond program documentation, purchasing, student transcript management, AP, and other areas that have a combination of electronic and manual notation.

The existing server and storage infrastructure and software licensing will not accommodate the increased demand of computing resources required by the Student Financial Aid and Electronic Content Management Projects. Therefore, new server, storage, and software licenses are needed to support this increase. A request for piggyback-able WSCA, NIPA, and NJPA contract quotes was conducted for these projects by CDW-G. The requirements were specified and a solution was presented utilizing the following manufacturers: HP and Cisco for servers; Netapp and EMC for storage; VMware for virtualization software. CDW-G met with the Information Technology Department and formulated the required equipment necessary to provide stable and effective support for the required functions of both the Student Financial Aid and Electronic Content Management Projects.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):**

Measure A (Computer and Infrastructure Replacement Cycle) and Measure E (IT Strategy).

## **BACKGROUND/ANALYSIS:**

Under the Public Contract Code section 20652, the governing board of any community college District, without advertising for bids, and when that Board has determined that it is best interests of the District, may authorize by contract to purchase materials and equipment utilizing piggyback-able contracts. The Administration would like to utilize the piggyback-able contract of WSCA and NIPA for the Student Financial Aid and Electronic Content Management Project equipment needs. A contract quote analysis was performed using the Western States Contracting Alliance (WSCA), National Joint Powers Alliance (NJPA), and National Intergovernmental Purchasing Alliance (NIPA) procurement methods. These piggy-back contracts have been reviewed and appropriate discount was applied to this purchase by the vendor as verified by the Purchasing Department.

The Western States Contracting Alliance-National Association of State Procurement (WSCA-NASPO) Cooperative Purchasing Organization encourages, fosters, and guides participating members to work together to create true procurement cooperatives. This organization leverages the collective expertise and experience of WSCA and NASPO, aggregate the demand of all 50 states, the District of Columbia and the five (5) organized territories, their political subdivisions and other eligible entities to help spur innovation and competition in the marketplace. All authorized governmental entities in any state are welcome to use WSCA-NASPO cooperative contracts with the approval of that state's State Chief Procurement Official. This cooperative purchasing benefits states as well as cities, counties, public schools, institutions of higher education and other eligible entities.

NJPA creates national cooperative contract purchasing opportunities and solutions on behalf of its members which include all government, education and non-profit agencies nationwide. These cooperative contract purchasing opportunities present both time and money savings for their users by consolidating numerous individually prepared solicitations to one cooperatively shared process and by the aggregation of demand from members nationwide. There is no-cost, no-obligation or liability to join or participate in the NJPA contract purchasing program. There are no minimum contract purchasing requirements or commitments for members' use of NJPA contracts. NJPA prefers to award contracts at the manufacturer level when possible. Contract awards to manufacturers are made on behalf of that manufacturer's dealer group through the established relationship between manufacturer and dealer group. Likewise, contract awards made to a re-seller are made on behalf of the re-seller's manufacturers, again through the established relationship between the re-seller and their manufacturers. In many cases, some products or equipment are only available through re-sellers. Whichever is the case, NJPA members have a single source of responsibility in the awarded contractor and that awarded contractor takes responsibility for all third party sub-contractors used in the acquiring and delivering of products and services to be delivered. As a result of the reputation NJPA has earned, NJPA is able to award contracts to quality vendors that members can trust.

The National Intergovernmental Purchasing Alliance is publicly solicited and awarded by City of Tucson, Arizona and offered nationally through National IPA. This agreement (Contract #083052) is a result of a competitively bid solicitation by the City of Tucson and awarded to CDW-G. This agreement offers discounts in software, software licensing & maintenance,

hardware and peripherals. Agencies may become participants of National IPA via their website at [www.nationalipa.org](http://www.nationalipa.org) National IPA is a cooperative purchasing program offered to public agencies and agencies for public benefit. It is an optional program with no minimum purchase requirements and no fees.

A request for piggyback-able WSCA, NIPA, and NJPA contract quotes was conducted for these projects by CDW-G. The requirements were specified and a solution was presented utilizing the following manufacturers: HP and Cisco for servers; Netapp and EMC for storage; VMware for virtualization software. CDW-G met with the Information Technology Department and formulated the required equipment necessary to provide stable and effective support for the required functions of both the Student Financial Aid and Electronic Content Management Projects. CDW-G has provided quotes for each manufacturer under two different piggyback-able contracts for comparison. The resulting quotes were as follows:

Equipment Category	Manufacturer	Piggyback-Able Contract	Total Bid
Server	HP	WSCA	\$27,688.16
Server	HP	NIPA	\$38,756.52
Server	Cisco	NJPA	\$42,123.51
Server	Cisco	WSCA	\$44,599.65
Storage	Netapp	WSCA	\$206,885.20
Storage	Netapp Svcs/Netapp	NIPA/WSCA	\$218,118.24
Storage	EMC	WSCA	\$834,736.34
Storage	EMC	NIPA	\$842,236.32
Software	VMware	NIPA	\$10,224.44
Software	VMware	NJPA	\$11,247.04

The lowest responsible and responsive piggyback-able contract quotes were the following:

Equipment Category	Manufacturer	Piggyback-Able Contract	Total Bid
Server	HP	WSCA	\$27,688.16
Storage	Netapp	WSCA	\$206,885.20
Software	VMware	NIPA	\$10,224.44

The total budget amount for equipment and services is \$244,797.80.

**DELIVERABLES AND SCOPE OF WORK:**

Under this purchase, CDW-G deliverables will include equipment for the District IT Data Center, necessary software licenses, as well as any other equipment and services specified in the quote.

**ANTICIPATED COMPLETION DATE:**

November 2013.

**ALTERNATIVES/OPTIONS:**

N/A.

**EVALUATION AND RECOMMENDED ACTION:**

Approve the purchase of servers and storage infrastructure and services for the Student Financial Aid and Electronic Content Management projects.

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES     X                        NO           

**COMMENTS: NONE**

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?**

Vice Chancellor Ron Gerhard

(\*\*\*\*\*Board contract approval is subject to negotiation and execution by the Chancellor.)

**DOCUMENT PREPARED BY:**

Prepared by: Michael Dioquino/Calvin Madlock Date: \_\_\_\_\_  
Michael Dioquino, Director of Technology Services/AVC IT

**DOCUMENT PRESENTED AND APPROVED BY:**

Presented and approved by: Ronald Gerhard Date: \_\_\_\_\_  
Ron Gerhard, Chief Financial Officer

**FINANCE DEPARTMENT REVIEW**

Finance review required  Finance review *not* required

If Finance review is required, determination is:  Approved  Not Approved

If not approved, please give reason: \_\_\_\_\_

Signature: Ronald Gerhard Date: \_\_\_\_\_  
Ron Gerhard, Chief Financial Officer

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

Legal review required  Legal review *not* required

If Legal review is required, determination is:  Approved  Not Approved

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Thuy T. Nguyen, General Counsel

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda  Not Approved, but Place on Agenda

Signature: José M. Ortiz Date: \_\_\_\_\_  
José M. Ortiz, Chancellor