

**PERALTA COMMUNITY COLLEGE DISTRICT**  
**Board of Trustees Agenda Report**  
**For the Trustee Meeting Date of November 10, 2015**

**ITEM TITLE:**

Consider Approval of Amendment No. 1 to the Original Agreement with BEARCOM Wireless Worldwide for the District-wide Two-Way Radio System (RFP No. 14-15/13).

**SPECIFIC BOARD ACTION REQUESTED:**

Approval is requested for Amendment No. 1 to the Original Agreement with BEARCOM Wireless Worldwide Original Agreement for the District-wide Two-Way Radio System (RFP No. 14-15/13), in the amount not-to-exceed \$47,086.

**ITEM SUMMARY:**

In the process of reviewing and programming the radios for delivery, staff discovered that the frequencies and areas of coverage did not extend to College of Alameda Aviation campus that was not included to receive repeaters. The District IT staff recommended for the radio system to have an additional repeater for back-up for each college. Each repeater needs a backup in case of a failure of one repeater for each college. As a result, the cost of this College of Alameda Aviation repeater is \$8,944; and the cost to provide back-up repeater for the other four (4) campuses is \$38,142.

At the July 14, 2015, the Governing Board of Trustees awarded BEARCOM Wireless Worldwide the contract to provide new radios District-wide, in the amount of \$259,033. If Amendment No. 1 is approved, the accumulative contract amount will be \$306,119.

The Chancellor recommends approval.

**SOURCE OF FUNDS (AND FISCAL/BUDGETARY IMPACT):**

Measure A, as approved by the voters in Peralta's constituency and authorized under Resolution 05/06-45.

**BACKGROUND/ANALYSIS:**

Formal competitive bidding was conducted to procure BEARCOM Wireless Worldwide's original agreement. A Request of Proposal was advertised in newspaper publications of general circulation on May 27<sup>th</sup> and June 3<sup>rd</sup>, 2015.

At the July 14, 2015, the Governing Board of Trustees awarded BEARCOM Wireless Worldwide the contract to provide new radios District-wide, in the amount of \$259,033. If Amendment No. 1 is approved, the accumulative contract amount will be \$306,119.

**DELIVERABLES AND SCOPE OF WORK:**

BEARCOM will deliver one (1) additional repeater and related parts for installation for the Aviation Facility and five (5) repeaters with related parts to provide redundancy to the District's radio system.

**ANTICIPATED COMPLETION DATE:**

The anticipated project completion date is December 30, 2015.

**ALTERNATIVES/OPTIONS:**

NA

**EVALUATION AND RECOMMENDED ACTION:**

The administration recommends the approval of this Amendment No. 1 for the District-wide Two-Way Radio System (RFP No. 14-15/13).

**OTHER DEPARTMENTS IMPACTED BY THIS ACTION (E.G. INFORMATION TECHNOLOGY):**

YES \_\_\_\_\_ No   X  

**COMMENTS**

**WHO WILL BE PRESENTING THIS ITEM AT THE BOARD MEETING?** Vice Chancellor Ikharo

(\*\*\*\*\*Board contract approval is subject to negotiation and execution by the Chancellor.)

**DOCUMENT PREPARED BY:**

Prepared by: Dr. Sadiq B. Ikharo Date: October 28, 2015  
Vice Chancellor of General Services

**DOCUMENT PRESENTED AND APPROVED BY:**

Presented and approved by: Dr. Sadiq B. Ikharo Date: October 28, 2015  
Vice Chancellor of General Services

**FINANCE DEPARTMENT REVIEW**

  X   Finance review required      \_\_\_\_\_ Finance review *not* required

If Finance review is required, determination is:   X   Approved      \_\_\_\_\_ Not Approved

If not approved, please give reason: \_\_\_\_\_  
\_\_\_\_\_

Signature: Ronald D. Little II  
Ronald D. Little II, Vice Chancellor for Finance and Administration

**GENERAL COUNSEL (Legality and Format/adherence to Education Codes):**

  X   Legal review required      \_\_\_\_\_ Legal review *not* required

If Legal review is required, determination is:  Approved  Not Approved

Signature: *Nitasha Sawhney*  
Nitasha Sawhney, Acting General Counsel

**CHANCELLOR'S OFFICE APPROVAL**

Approved, and Place on Agenda  Not Approved, but Place on  
Agenda

Signature: *Jowel C. Laguerre*  
Dr. Jowel C. Laguerre, Chancellor



# Recommendation

10/14/15 12:34:03 Page - 1  
 Quote Date: 10/14/15 Branch 20408  
 Quote Number: 222653

Customer/Prospect Number 994155

PERALTA COMMUNITY COLLEGE DISTRICT  
 333 E 8TH STREET  
 OAKLAND CA 94606-2844

Customer Contact: OLIVIA ROCHA Email: orochoa@peralta.edu  
 Phone Number: 510 466-7269 Delivery Instr:

Quantity	Part Number	Unit Price	Extended Price
1	AAR10QCGANQ1AN MOT SLR5700 1-40 WATT RPTR 403-470	2,089.23	2,089.23
1	HKVN4086 MOT MOTOTRBO CAPACITY PLUS SYSTEM BUNDLE	3,000.00	3,000.00
1	633-6A-2N TESSCO RFS UHF DUPLEXER 76905	280.99	280.99
1	RG142PNMBM-3 TES W/S 3FT JUMPER, NM-BNCMALE 343019	31.92	31.92
1	RG142PNMUM-3 TES W/S 3' JUMPER N MALE / UHF 302320	35.19	35.19
1	APC-SUA3000XL APC SMART UPS BATT BACKUP	1,315.16	1,315.16
200	LMR400 TES TIMES 3/8 COAX CABLE 59520	.79	158.84
1	DB404-B TES COMMSCOPE BASE ANT 450-470 66392	387.24	387.24
1	INSTALL INSTALLATION SERVICES	1,295.00	1,295.00
1	MOUNT	350.00	350.00

Quote valid until 11/30/15 Confidential and Proprietary

X \_\_\_\_\_  
 Customer Signature

Sub Total	8,943.57
Shipping and Handling	TBD
Tax	TBD
Total	8,943.57

100% Financing is available through Ascentium Capital

<u>24 Months</u>	433.76	<u>36 Months</u>	304.08	<u>48 Months</u>	241.48	<u>60 Months</u>	205.70
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Visit our Web site at : [www.BearCom.com](http://www.BearCom.com)



Tim Holt  
General Manager  
[Tim.Holt@BearCom.com](mailto:Tim.Holt@BearCom.com)

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SAN FRANCISCO Branch Office: 800-953-2327  
FAX: 415-656-2328

Additional repeater for Aviation site

**More details on the following page.**

## Infrastructure Service Agreement:

2,089.23	Year 1	250.00 /mos Bronze	300.00 /mos Silver	325.00 /mos Gold	Optional Service
	Year 2	500.00 /mos Bronze	600.00 /mos Silver	650.00 /mos Gold	

\*Service availability, terms and conditions apply. See your BearCom account executive for details.

### How We Are Different

BearCom's Professional Service Group manages the largest independent wireless equipment service/repair depot in America. Our team provides radio repair, field service, engineering, project management, systems integration, and customer service. We offer CSC service locations (USMSS), service level agreements, and first through third-level support with dispatch.

### Service Level Agreements

An easy repair or quick service call could become costly without the proper service agreement. BearCom offers simple, cost-effective plans that could save you thousands of dollars in future repairs or service. We will customize a service agreement based on your specific needs. The three levels of support are:

- **Bronze:** Monday through Friday support with on-demand pickup of mobile and portable radio products, on-site troubleshooting and repair of infrastructure-related communications equipment, and quarterly preventative maintenance schedule.

Severity Level	Description	Phone Response Time	On Site
1	Mon-Fri, 8:00 a.m.-5:00 p.m. response to catastrophic failures that detrimentally impede operations or jeopardize safety of personnel	4 hours	Same day (after-hours T&M rates will be charged for work performed after service hours)
2	Mon-Fri, 8:00 a.m.-5:00 p.m. response to failures that degrade business operations but do not impact safety of personnel	4 hours (calls taken after 2:00 p.m. will be addressed by 8:00 a.m. next business day)	Same day (for work performed during business hours; if not, will be addressed next business day)
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- **Silver:** Monday through Sunday support with weekly scheduled pickup and delivery of mobile and portable radio products, on-site troubleshooting and repair of infrastructure-related communications equipment, and quarterly preventative maintenance schedule.

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1	Mon-Fri, 8:00 a.m.-5:00 p.m. response to catastrophic failures that detrimentally impede operations or jeopardize safety of personnel	2 hours	4 hours (after-hours T&M rates will be charged for work performed after service hours)
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- **Gold:** Monday through Sunday, 24-hour support with weekly scheduled half-day on-site technician providing real-time repair on minor accessory repairs, on-demand and on-site troubleshooting and repair of infrastructure-related communications equipment, and quarterly preventative maintenance schedule. Board-level failures will be picked up and delivered to the closest BearCom branch in the city supporting our customer.

Severity Level	Description	Phone Response Time	On Site
1	7x24 response to catastrophic failures that detrimentally impede operations or jeopardize safety of personnel	2 hours	4 hours
2	Mon-Fri, 8:00 a.m.-5:00 p.m. response to failures that degrade business operations but do not impact safety of personnel	2 hours (calls taken after 3:00 p.m. will be addressed by 8:00 a.m. next business day)	4 hours (for work performed during business hours; if not, will be addressed next business day)
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10/28/15 14:19:19 Page - 1

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1000	LMR400 TES TIMES 3/8 COAX CABLE 59520	.79	794.20
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5	MOUNT	350.00	1,750.00

Quote valid until 11/30/15 Confidential and Proprietary

Sub Total	38,141.99
Shipping and Handling	TBD
Tax	TBD
Total	38,141.99

X \_\_\_\_\_  
Customer Signature

100% Financing is available through Ascentium Capital

24 Months 1,773.60      36 Months 1,239.61      48 Months 991.69      60 Months 842.94

Click on the Link to APPLY NOW: [www.BearCom.com/Bearcom-Ascentium-Inc..pdf](http://www.BearCom.com/Bearcom-Ascentium-Inc..pdf)

Visit our Web site at : [www.BearCom.com](http://www.BearCom.com)



Tim Holt  
General Manager  
[Tim.Holt@BearCom.com](mailto:Tim.Holt@BearCom.com)

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