

MEMORANDUM OF UNDERSTANDING

Alameda Power & Telecom
College of Alameda

Alameda Power & Telecom and the College of Alameda share goals related to sustainability, energy-efficiency, workforce development, community development, curriculum development, and public relations. In recognition of these shared goals and of Public Utilities Board action, the following goals and actions result:

Specifically, the College of Alameda and Alameda Power & Telecom commit to the following:

1. The goals of actions to be implemented under this Memorandum of Understanding are:
 - a. Work to a target of a 5% energy reduction, in aggregate, for the College of Alameda campus.
 - b. Increase community exposure for Alameda Power & Telecom and the College of Alameda, their services, and their roles as community institutions.
 - c. Develop scholarship and internship opportunities for College of Alameda students and staff.
 - d. Expand the District's energy education curricula with increased focus on energy efficiency, renewable power supplies, and climate change.
 - e. Create career training and apprentice programs relative to Alameda Power & Telecom's workforce needs.
 - f. Develop Contract Education programs relative to Alameda Power & Telecom's workforce and business needs.
 - g. Bring Alameda Power & Telecom into the classroom and active learning programs at College of Alameda.
 - h. Generate publicity for the Memorandum of Understanding projects, the College of Alameda, and Alameda Power & Telecom.
 - i. Produce and publish a bi-annual report on Memorandum of Understanding activities and accomplishments.
 - j. The College of Alameda President's designee and the Alameda Power & Telecom General Manager's designee will meet on at least a bi-monthly basis to assess progress toward mutual goals, evaluate initiatives under way, and develop additional programs.

This Memorandum of Understanding may be amended by inclusion of energy-efficiency; curriculum; training and workforce development; scholarship and internship; promotional

measures, or in any area not specified herein yet deemed to be in the best interests of the parties, by common, executed written agreement of the President of the College of Alameda and the General Manager of Alameda Power & Telecom.


4/18/08
Girish Balachandran
General Manager
Alameda Power & Telecom

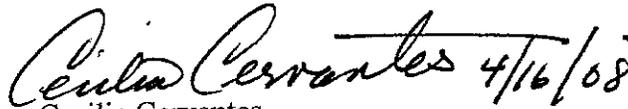

4/16/08
Cecilia Cervantes
President
College of Alameda

EXHIBIT A